



Incoterms 2020

| | any transport mode | | | | | | |
|--------------------------------|--------------------|--------------------------------------|-------------------------|-----------------------------------|------------------------------------|---------------------------|----------------------------|
| | EXW ex works | FCA free carrier (named place) | CPT carriage paid to | CIP carriage insurance paid to | DPU delivered at place unloaded | DAP delivered at place | DDP delivered duty paid |
| Packing | seller | seller | seller | seller | seller | seller | seller |
| Loading charges | buyer | seller | seller | seller | seller | seller | seller |
| Inland freight | buyer | seller | seller | seller | seller | seller | seller |
| Terminal charges | buyer | | seller | seller | seller | seller | seller |
| Insurance | buyer | buyer | buyer | seller | buyer | buyer | buyer |
| Loading on vessel | buyer | buyer | seller | seller | seller | seller | seller |
| Freight | buyer | buyer | seller | seller | seller | seller | seller |
| Arrival charges | buyer | buyer | buyer | seller | seller | seller | seller |
| Delivery to terminal | buyer | buyer | buyer | seller | seller | seller | seller |
| Duty and taxes | buyer | buyer | buyer | buyer | buyer | buyer | seller |
| Delivery to destination | buyer | buyer | buyer | buyer | seller | seller | seller |

| sea and inland waterway | | | |
|----------------------------|----------------------------|-------------------------|-----------------------------------|
| FAS free alongside ship | FOB free onboard vessel | CFR cost and freight | CIF cost insurance and freight |
| seller | seller | seller | seller |
| seller | seller | seller | seller |
| seller | seller | seller | seller |
| buyer | seller | seller | seller |
| buyer | buyer | buyer | seller |
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